

### **REQUEST FOR PROPOSAL**

CITY OF NAPLES
PURCHASING DIVISION
CITY HALL, 735 8<sup>TH</sup> STREET SOUTH
NAPLES, FL 34102

PH: 239-213-7100 FX: 239-213-7105

### **Cover Sheet**

NOTIFICATION DATE:

Naples

03/14/18

Notification Number:

Naples

Visioning Plan

Solicitation Number:

04/10/2018
2:00 PM

### PRE-PROPOSAL CONFERENCE DATE, TIME AND LOCATION:

A non-mandatory Pre-Proposal conference will be held March 26, 2018 at 10:00 A.M. local time in the Purchasing Division located at 735 8th St – S, Naples FL, 34102

| LEGAL NAME OF PARTNERSHIP, CORPORATION OR INDIVIDUAL:  |                    |  |  |  |  |
|--|--------------------|--|--|--|--|
| MAILING ADDRESS:   |                    |  |  |  |  |
| CITY-STATE-ZIP:  |                    |  |  |  |  |
| PH:  | EMAIL:             |  |  |  |  |
| FX:  | WEB ADDRESS:       |  |  |  |  |
| AUTHORIZED SIGNATURE DATE  | PRINTED NAME/TITLE |  |  |  |  |
| I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies, or equipment and is in all respects fair and without collusion or fraud. I agree to abide by all conditions of this proposal and certify that I am authorized to sign this proposal for the proposer. In submitting a proposal to the City of Naples the proposer offers and agrees that if the proposal is accepted, the proposer will convey, sell, assign or transfer to the City of Naples all rights, title, and interest in and to all causes of action it may now or hereafter acquired under the Anti-trust laws of the United States and the State of FL for price fixing relating to the particular commodities or services purchased or acquired by the City of Naples. At the City's discretion, such assignment shall be made and become effective at the time the City tenders final payment to the proposer. |                    |  |  |  |  |
| FEI/EIN Number  Please initial by all that apply   |                    |  |  |  |  |
| I acknowledge receipt/ revieAddendum #1Addendum #2   |                    |  |  |  |  |

### PLEASE NOTE THE FOLLOWING

- > This page <u>must be completed and returned</u> with your proposal.
- > Proposals must be <u>submitted in a sealed envelope</u>, <u>marked with solicitation number & opening date.</u>
- > All submissions must be received and date stamped by Purchasing staff prior to the above "OPENING DATE & TIME".
- > Submission received after the above opening date and time will not be accepted.
- > Evaluation scores will be available on the City of Naples web site <a href="https://www.naplesgov.com">www.naplesgov.com</a>. If you do not have computer access and want a copy of the evaluation scores, please enclose a stamped, self-addressed envelope with your proposal.

#### **GENERAL CONDITIONS**

- TO ENSURE ACCEPTANCE OF THE PROPOSAL, PLEASE FOLLOW THESE INSTRUCTIONS. ANY AND ALL SPECIAL CONDITIONS, ATTACHED HERETO, HAVE PRECEDENCE.
- 1. **SEALED PROPOSAL:** All proposals must be submitted in a sealed envelope. The face of the envelope shall contain the proposal name and proposal number. Proposals not submitted on attached proposal cover form shall be rejected. All proposals are subject to the conditions specified herein. Those which do not comply with these conditions are subject to rejection.
- **2. EXECUTION OF PROPOSAL**: Proposal must contain a manual signature of authorized representative in the proposal section. Proposal must be typed or printed in ink. Use of erasable ink is not permitted. All corrections made by proposer to his proposal must be initialed.
- **3. NO PROPOSAL:** If not submitting a proposal, respond by returning the Statement of No Proposal and explain the reason in the spaces provided. Failure to respond 3 times in succession without justification shall be cause for removal of the supplier's name from the proposal mailing list. NOTE: To qualify as a respondent, proposer must submit a "NO PROPOSAL," and it must be received no later than the stated proposal opening date and hour.
- **4. PROPOSAL OPENING:** Shall be public, on the date and at the time specified on the proposal form. It is the proposer's responsibility to assure that his proposal is delivered at the proper time and place of the proposal opening. Proposals which for any reason are not so delivered will not be considered. Offers by telegram; telephone; or fax are not acceptable. Proposal files may be examined during normal working hours.
- **5. WITHDRAWAL OF PROPOSALS:** Withdrawal of a proposal within sixty (60) days after the opening of proposals is subject to suspension or debarment in accordance with Policy 7-4 for up to three years.
- **6. PRICES, TERMS and PAYMENT**: Firm Prices shall be proposal and include all packing, handling, shipping charges and delivery to the destination shown herein. Proposer is encouraged to offer cash discount for prompt invoice payment. Terms of less than 20 days will not be considered.
- **A.** TAXES: The City of Naples does not pay Federal Excise and Sales taxes on direct purchases of tangible personal property. See exemption number on face of purchase order. This exemption does not apply to purchases of tangible personal property made by contractors who use the tangible personal property in the performance of contracts for the improvement of City-owned real property.
- **B.** MISTAKES: Proposers are expected to examine the specifications, delivery schedule, proposal prices, extensions, and all instructions pertaining to supplies and services. Failure to do so will be at proposer's risk. In case of mistake in extension, the unit price will govern.
- **C. CONDITION AND PACKAGING:** It is understood and agreed that any item offered or shipped as a result of this proposal shall be a new, current standard production model available at the time of this proposal. All containers shall be suitable for storage or shipment, and all prices shall include standard commercial packaging.
- **D. SAFETY STANDARDS:** Unless otherwise stipulated in the proposal, all manufactured items and fabricated assemblies shall comply with applicable requirements of Occupational Safety and Health Act and any standards there under.
- **E.** UNDERWRITERS' LABORATORIES: Unless otherwise stipulated in the proposal, all manufactured items and fabricated assemblies shall carry U.L. approval and re-examination listing where such has been established.
- **F. PAYMENT:** Payment will be made by the buyer after the items awarded to a vendor have been received, inspected, and found to comply with award specifications, free of damage or defect and properly invoiced. All invoices shall bear the purchase order number. Payment for partial shipments shall not be made unless specified in the proposal. Failure to follow these instructions may result in delay in processing

invoices for payment. In addition, the purchase order number must appear on bills of lading, packages, cases, delivery lists and correspondence.

- **7. DELIVERY:** Unless actual date of delivery is specified (or if specified delivery cannot be met), show number of days required to make delivery after receipt of purchase order in space provided. Delivery time may become a basis for making an award (see Special Conditions). Delivery shall be within the normal working hours of the user, Monday through Friday, unless otherwise specified.
- 8. MANUFACTURERS' NAMES AND APPROVED EQUIVALENTS: Any manufacturers' names, trade names, brand names, information and/or catalog numbers listed in a specification are for information and not intended to limit competition. The proposer may offer any brand for which he is an authorized representative, which meets or exceeds the specification for any item(s). If proposals are based on equivalent products, indicate on the proposal form the manufacturer's name and number. Proposer shall submit with his proposal, cuts, sketches, and descriptive literature, and/or complete specifications. Reference to literature submitted with a previous proposal will not satisfy this provision. The proposer shall also explain in detail the reason(s) why the proposed equivalent will meet the specifications and not be considered an exception thereto. Proposals which do not comply with these requirements are subject to rejection. Proposals lacking any written indication of intent to quote an alternate brand will be received and considered in complete compliance with the specifications as listed on the proposal form.
- **9. INTERPRETATIONS:** Any questions concerning conditions and specifications shall be directed in writing to this office for receipt no later than ten (10) days prior to the proposal opening. Inquiries must reference the date of proposal opening and proposal number. Failure to comply with this condition will result in proposer waiving his right to dispute the proposal.
- 10. CONFLICT OF INTEREST: All proposal awards are subject to Section 2-973 Conflict of Interest, City of Naples Code of Ordinances, which states: "No public officer or employee shall have or hold any employment or contractual relationship with any business entity or any agency which is subject to the regulation of or is doing business with the city; nor shall an officer or employee have or hold any employment or contractual relationship that will create a continuing or frequently recurring conflict between his private interests and the performance of his public duties or that would impede the full and faithful discharge of his public duties. Any member of the city council or any city officer or employee who willfully violates this section shall be guilty of malfeasance in office or position and shall forfeit his office or position. Violation of this section with the knowledge, express or implied, of the person or corporation contracting with or making a sale to the city shall render the contract or sale voidable by the city manager or the city council."
- **11. AWARDS:** As the best interest of the City may require, the right is reserved to make award(s) by individual item, group of items, all or none, or a combination thereof; to reject any and all proposals or waive any minor irregularity or technicality in proposals received.
- **12. ADDITIONAL QUANTITIES:** For a period not exceeding ninety (90) days from the date of acceptance of this offer by the buyer, the right is reserved to acquire additional quantities up to but not exceeding those shown on proposal at the prices proposal in this invitation. If additional quantities are not acceptable, the proposal sheets must be noted "PROPOSAL IS FOR SPECIFIED QUANTITY ONLY." (THIS PARAGRAPH DOES NOT APPLY FOR A TERM CONTRACT.)
- **13. SERVICE AND WARRANTY:** Unless otherwise specified, the proposer shall define any warranty service and replacements that will be provided during and subsequent to this contract. Proposers must explain on an attached sheet to what extent warranty and service facilities are provided.
- **SAMPLES:** Samples of items, when called for, must be furnished free of expense, on or before proposal opening time and date, and if not destroyed may, upon request, be returned at the proposer's expense. Each individual sample must be labeled with proposer's name, manufacturer's brand name and number, proposal number and item reference. Request for return of samples shall be accompanied by instructions which include shipping authorization and name of carrier and must be received with your

proposal. If instructions are not received within this time, the commodities shall be disposed of by the City of Naples.

- **PROPOSAL PROTEST:** The city has formal proposal protest procedures that are available on request.
- **16. INSPECTION, ACCEPTANCE AND TITLE:** Inspection and acceptance will be at destination unless otherwise provided. Title and risk of loss or damage to all items shall be the responsibility of the contract supplier until accepted by the ordering agency, unless loss or damage results from negligence by the ordering
- **17. DISPUTES**: In case of any doubt or difference of opinion as to the items to be furnished hereunder, the decision of the buyer shall be final and binding on both parties.
- **18. GOVERNMENTAL RESTRICTIONS:** In the event any governmental restrictions may be imposed which would necessitate alteration of the material, quality, workmanship or performance of the items offered on this proposal prior to their delivery, it shall be the responsibility of the successful proposer to notify the buyer at once, indicating in his letter the specific regulation which required an alteration. The City reserves the right to accept any such alteration, including any price adjustments occasioned thereby, or to cancel the contract at no expense to the City.
- **19. LEGAL REQUIREMENTS:** Applicable provision of all Federal, State, county and local laws, and of all ordinances, rules, and regulations shall govern development submittal and evaluation of all proposals received in response hereto and shall govern any and all claims and disputes which may arise between person(s) submitting a proposal response hereto and the City of Naples by and through its officers, employees and authorized representatives, or any other person, natural or otherwise; and lack of knowledge by any proposer shall not constitute a cognizable defense against the legal effect thereof.
- **20. PATENTS AND ROYALTIES:** The proposer, without exception, shall indemnify and save harmless the City of Naples and its employees from liability of any nature or kind, including cost and expenses for or on account of any copyrighted, patented, or unpatented invention, process, or article manufactured or used in the performance of the contract, including its use by the City of Naples. If the proposer uses any design, device, or materials covered by letters, patent or copyright, it is mutually agreed and understood without exception that the proposal prices shall include all royalties or cost arising from the use of such design, device, or materials in any way involved in the work.
- **21. ADVERTISING:** In submitting a proposal, proposer agrees not to use the results there from as a part of any commercial advertising.
- **22. ASSIGNMENT:** Any Purchase Order issued pursuant to this proposal invitation and the monies which may become due hereunder are not assignable except with the prior written approval of the buyer.
- **23. LIABILITY:** The supplier shall hold and save the City of Naples, its officers, agents, and employees harmless from liability of any kind in the performance of this contract.
- **PUBLIC ENTITY CRIMES**: A person or affiliate who has been placed on the convicted vendor list following a conviction for a public entity crime may not submit a proposal on a contract to provide any goods or services to a public entity, may not submit a proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity, and may not transact business with any public entity in excess of the threshold amount provided in Section 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted vendor list.
- **25. DISCRIMINATION:** An entity or affiliate who has been placed on the discriminatory vendor list may not submit a proposal on a contract to provide goods or services to a public entity, may not submit a

proposal on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not award or perform work as a contractor, supplier, subcontractor, or consultant under contract with any public entity, and may not transact business with any public entity.

- **26. COUNTY TAXES**: No proposal shall be accepted from and no contract will be awarded to any person, firm or corporation that is in arrears to the government of Collier County, Florida.
- **27. OFFER EXTENDED TO OTHER GOVERNMENTAL ENTITIES**: The City of Naples encourages and agrees to the successful proposer extending the pricing, terms and conditions of this solicitation or resultant contract to other governmental entities at the discretion of the successful proposer.

### IF THIS PROPOSAL IS FOR A TERM CONTRACT, THE FOLLOWING CONDITIONS SHALL ALSO APPLY

- **28. ELIGIBLE USERS**: All departments of the City of Naples are eligible to use this term contract. Such purchases shall be exempt from the competitive proposal requirements otherwise applying to their purchases.
- **29. PRICE ADJUSTMENTS:** Any price decrease effectuated during the contract period by reason of market change shall be passed on to City of Naples. Price increases are not acceptable.
- **30. CANCELLATION:** All contract obligations shall prevail for at least one hundred eighty (180) days after effective date of contract. After that period, for the protection of both parties, this contract may be cancelled in whole or in part by either party by giving thirty (30) days prior written notice to the other party.
- **31. RENEWAL**: The City of Naples reserves the option to renew the period of this contract, or any portion thereof for up to two (2) additional periods. Renewal of the contract period shall be by mutual agreement in writing.
- **32. ABNORMAL QUANTITIES**: While it is not anticipated, should any unusual or abnormal requirements arise, the City reserves the right to solicit separate proposals thereon.
- **33. FISCAL NON-FUNDING CLAUSE**: In the event sufficient funds are not budgeted for a new fiscal period, the City shall notify the contractor of such occurrence and the contract shall terminate on the last day of the current fiscal year without penalty or expense to the City.

### IF THIS PROPOSAL IS FOR PERFORMING A SERVICE, THE FOLLOWING CONDITIONS SHALL ALSO APPLY

- **34. ALTERNATIVE PROPOSALS:** Proposers offering service delivery methods other than those permitted by the scope of work may submit a separate envelope clearly marked "ALTERNATIVE PROPOSAL". Alternative proposals will be deemed non-responsive and will not be considered for award. All such responses will, however, be examined prior to award. Such examination may result in cancellation of all proposals received to permit rewriting the scope of work to include the alternative method, or the alternative method may be considered for future requirements of the City of Naples.
- **35. ANTITRUST:** By entering into a contract, the contractor conveys, sells, assigns and transfers to the City of Naples all rights, titles and interest it may now have or hereafter acquire under the antitrust laws of the United States and the State of Florida that relate to the particular goods or services purchased or acquired by the City of Naples under said contract.

- **36. PROPOSER INVESTIGATIONS:** Before submitting a proposal, each proposer shall make all investigations and examinations necessary to ascertain all site conditions and requirements affecting the full performance of the contract and to verify any representations made by the City of Naples upon which the proposer will rely. If the proposer receives an award as a result of its proposal submission, failure to have made such investigations and examinations will in no way relieve the proposer from its obligation to comply in every detail with all provisions and requirements of the contract documents, nor will a plea of ignorance of such conditions and requirements be accepted as a basis for any claim whatsoever by the contractor for additional compensation.
- **37. CERTIFICATES AND LICENSES:** The Contractor, at time of proposal, shall possess the correct occupational licenses, all professional licenses or other authorizations necessary to carry out and perform the work required by the City of Naples and Collier County for this project pursuant to all applicable Federal, State and Local Laws, Statues, Ordinances, and rules and regulations of any kind.
- **38. CHANGE IN SCOPE OF WORK:** The City of Naples may order changes in the work consisting of additions, deletions or other revisions within the general scope of the contract. No claims may be made by the contractor that the scope of the project or of the contractor's services has been changed, requiring changes to the amount of compensation to the contractor or other adjustments to the contract unless such changes or adjustments have been made by written amendment to the contract signed by the City of Naples and the contractor. If the contractor believes that any particular work is not within the scope of the project, is a material change, or will otherwise require more compensation to the contractor, the contractor must immediately notify the City in writing of this belief. If the City believes that the particular work is within the scope of the contract as written, the contractor will be ordered to and shall continue with the work as changed and at the cost stated for the work within the scope.
- **39. CONTRACTOR PERSONNEL**: The City of Naples shall, throughout the life of the contract, have the right of reasonable rejection and approval of staff or subcontractors assigned to the work by the contractor. If the City reasonably rejects staff or subcontractors, the contractor must provide replacement staff or subcontractors satisfactory to the City in a timely manner and at no additional cost to the City. The day-to-day supervision and control of the contractor's employees and sub-contractors is the responsibility solely of the contractor.
- 40. COST REIMBURSEMENT: The contractor agrees that all incidental costs, including allowances for profit and tools of the trade, must be included in the proposal rates. If an arrangement is made between the contractor and the City to reimburse the contractor for the cost of materials provided in the performance of the work, the contractor shall be reimbursed in the following manner: The City shall reimburse the contractor on completion and acceptance of each assigned job, only for those materials actually used in the performance of the work that is supported by invoices issued by the suppliers of the contractor describing the quantity and cost of the materials purchased. No surcharge shall be added to the supplier's invoices or included in the contractor's invoice submitted to the City that would increase the dollar amount indicated on the supplier's invoice for the materials purchased for the assigned job.
- **41. EXCEPTIONS**: Proposers taking exception to any part or section of the solicitation shall indicate such exceptions on the proposal form. Failure to indicate any exception will be interpreted as the proposer's intent to comply fully with the requirements as written. Conditional or qualified proposals, unless specifically allowed, shall be subject to rejection in whole or in part.
- **42. FAILURE TO DELIVER:** In the event of the contractor to fail to deliver services in accordance with the contract terms and conditions, the City, after due oral or written notice, may procure the services from other sources and hold the contractor responsible for any resulting purchase and administrative costs. This remedy shall be in addition to any other remedies that the City may have.
- **43. FAILURE TO ENFORCE**: Failure by the City at any time to enforce the provisions of the contract shall not be construed as a waiver of any such provisions. Such failure to enforce shall not affect the validity of the contract or any part thereof or the right of the City to enforce any provision at any time in accordance with its terms.

- **44. FORCE MAJEURE:** The contractor shall not be held responsible for failure to perform the duties and responsibilities imposed by the contract due to legal strikes, fires, riots, rebellions and acts of God beyond the control of the contractor, unless otherwise specified in the contract.
- **45. INDEPENDENT CONTRACTOR**: The contractor shall be legally considered an independent contractor and neither the contractor nor its employees shall, under any circumstances, be considered servants or agents of the City of Naples and the City of Naples shall be at no time legally responsible for any negligence or any wrongdoing by the contractor, its servants or agents. The City of Naples shall not withhold from the contract payments to the contractor any federal income taxes, Social Security tax, or any other amounts for benefits to the contractor. Further, the City shall not provide to the contractor any insurance coverage or other benefits, including Workers' Compensation normally provided by the City for its employees.
- **46. ORAL STATEMENTS**: No oral statement of any person shall modify or otherwise affect the terms, conditions or specifications stated in this contract. All modifications to the contract must be made in writing by the City of Naples.
- **QUALIFICATIONS OF PROPOSERS:** The proposer may be required, before the award of any contract, to show to the complete satisfaction of the City of Naples that it has the necessary facilities, ability, and financial resources to provide the service specified therein in a satisfactory manner. The proposer may also be required to give a past history and references in order to satisfy the City in regard to the proposer's qualifications. The City may make reasonable investigations deemed necessary and proper to determine the ability of the proposer to perform the work, and the proposer shall furnish to the City all information for this purpose that may be requested. The City reserves the right to reject any proposal if the evidence submitted by, or investigation of, the proposer fails to satisfy the City that the proposer is properly qualified to carry out the obligations of the contract and to complete the work described therein. Evaluation of the proposer's qualifications shall include:
- > The ability, capacity, skill and financial resources to perform the work or service.
- > The ability to perform the work service promptly or within the time specified, without delay.
- > The character, integrity, reputation, judgment, experience, and efficiency of the proposer.
- > The quality of performance of previous contracts or services.
- **48. QUALITY CONTROL:** The contractor shall institute and maintain throughout the contract period a properly documented quality control program designed to ensure that the services are provided at all times and in all respects in accordance with the contract. The program shall include providing daily supervision and conducting frequent inspections of the contractor's staff and ensuring that accurate records are maintained describing the disposition of all complaints. The records so created shall be open to inspection by the City.
- **49. RECOVERY OF MONEY:** Whenever, under the contract, any sum of money shall be recoverable from or payable by the contractor to the City, the same amount may be deducted from any sum due to the contractor under the contract or under any other contract between the contractor and the City. The rights of the City are in addition and without prejudice to any other right the City may have to claim the amount of any loss or damage suffered by the City on account of the acts or omissions of the contractor.
- **SEQUIREMENTS CONTRACT**: During the period of the contract, the contractor shall provide all the services described in the contract. The contractor understands and agrees that this is a requirements contract and that the City shall have no obligation to the contractor if no services are required. Any quantities that are included in the scope of work reflect the current expectations of the City for the period of the contract. The amount is only an estimate and the contractor understands and agrees that the City is under no obligation to the contractor to buy any amount of services as a result of having provided this estimate or of having any typical or measurable requirement in the past. The contractor further understands and agrees that the City may require services in excess of the estimated annual contract amount and that the quantity actually used whether in excess of, or less than, the estimated annual contract amount and that the quantity actually used

shall not give rise to any claim for compensation other than the total of the unit prices in the contract for the quantity actually used.

- **TERMINATION FOR CONVENIENCE**: The performance of work under the contract may be terminated by the City in whole or in part whenever the City determines that termination is in the City's best interest. Any such termination shall be effected by the delivery to the contractor of a written notice of termination of at least seven (7) days before the date of termination, specifying the extent to which performance of the work under the contract is terminated and the date upon which such termination becomes effective. After receipt of a notice of termination, except as otherwise directed, the contractor shall stop work on the date of the receipt of the notice or other date specified in the notice; place no further orders or subcontracts for materials, services or facilities except as necessary for completion of such portion of the work not terminated; terminate all vendors and subcontracts; and settle all outstanding liabilities and claims.
- **52. TERMINATION FOR DEFAULT:** The City of Naples reserves the right to terminate the contract if the City determines that the contractor has failed to perform satisfactorily the work required, as determined by the City. In the event the City decides to terminate the contract for failure to perform satisfactorily, the City shall give to the contractor at least seven (7) days written notice before the termination takes effect. The seven-day period will begin upon the mailing of notice by the City. If the contractor fails to cure the default within the seven (7) days specified in the notice and the contract is terminated for failure to perform satisfactorily, the contractor shall be entitled to receive compensation for all reasonable, allocable and allowable contract services satisfactorily performed by the contractor up to the date of termination that were accepted by the City prior to the termination. In the event the City terminates the contract because of the default of the contractor, the contractor shall be liable for all excess costs that the City is required to expend to complete the work under contract.
- 53. STATE AND FEDERAL EMPLOYMENT LAWS: Contractors providing service to the City are required to comply with all state and federal employment laws. This includes, but is not limited to, laws resulting from the Immigration and Reform and Control Act of 1986, wherein all employers are required to verify the identity and employment eligibility of all employees. The Department of Homeland Security, U.S. Citizenship and Immigration Services require employees and employers to complete Form I-9 and the employer must examine evidence of identity and employment eligibility within three business days of the date employment begins. Non compliant contractors will be subject to contract sanctions, up to and including contract termination.
- **CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY, AND VOLUNTARY EXCLUSION:** The contractor agrees to comply with Executive Order 12549 "Debarment and Suspension" and 2 CFR 180 "OMB Guidelines to Agencies on Government wide Debarment and Suspension." These rules require all contractors using federal funds not be debarred or suspended from doing business with the Federal Government. This includes sub-recipients and lower tier participant for covered transactions. Signing and submitting this document certified the organization and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency, and further have not within the preceding three-year period been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction.

THE CITY OF NAPLES IS AN EQUAL OPPORTUNITY EMPLOYER

### GENERAL INSURANCE REQUIREMENTS

The Contractor shall not commence work until he has obtained all the insurance required under this heading, and until such insurance has been approved by the Owner, nor shall the Contractor allow any subcontractor to commence work until all similar insurance required of the subcontractor has also been obtained and approved by the Owner.

Certificates of insurance must be issued by an authorized representative of the insurance company at the request and direction of the policyholder and must include sufficient information so as to identify the coverage and the contract for Owner's improvements for which they are issued. Certificates of insurance must be issued by a nationally recognized insurance company with a Best's Rating of no less than B+VII, satisfactory to the Owner, and duly licensed to do business in the state of said Contract.

The Contractor shall procure and maintain, during the life of this Contract, Workmen's Compensation Insurance for all of his employees to be engaged in work under this Contract, and he shall require any subcontractor similarly to provide Workmen's Compensation Insurance for all of the latter's employees to be engaged in such work, unless such employees are covered by the protection afforded by the Contractor's insurance. In case any employees are to be engaged in hazardous work under this Contract, and are not protected under this Workmen's Compensation statute, the Contractor shall provide, and shall cause each subcontractor to provide, adequate coverage for the protection of such employees. It is acceptable to use a State-approved Workmen's Compensation Self-Insurance fund.

The Contractor shall take out and maintain during the life of this Contract, Public Liability and Property Damage and shall include Contractual Liability, Personal Injury, Libel, Slander, False Arrest, Malicious Prosecution, Wrongful Entry or Eviction, Broad Form Property Damage, Products, Completed Operations and XCU Coverage to be included on an occurrence basis, and to the full extent of the Contract to protect him, the Owner, and any subcontractor performing work covered by this Contract from damages for personal injury, including accidental death, as well as from claims for property damage, which may arise from operations under this contract, whether such operations be by himself or by a subcontractor, or by anyone directly or indirectly employed by either of them. The Contractor shall also maintain automobile liability insurance including "non-owned and hired" coverage. The entire cost of this insurance shall be borne by the Contractor.

The amount of such insurance shall be no less than \$1,000,000 annual aggregate for bodily injury and property damage combined per occurrence.

The City of Naples must be named as Additional Insured on the insurance certificate <u>and the following must also be stated on the certificate</u>. "These coverage's are primary to all other coverage's the City possesses for this contract only." The City of Naples shall be named as the Certificate Holder. The Certificate Holder shall read as follows:

The City of Naples 735 Eighth Street South Naples, Florida 34102

No City Division, Department, or individual name should appear on the Certificate.

No other format will be acceptable.

The Certificate must state the solicitation number and title.

When using the ACORD 25 – Certificate of Insurance only the most current version will be accepted.

The City of Naples requires a copy of a cancellation notice in the event the policy is cancelled. The City of Naples shall be expressly endorsed onto the policy as a cancellation notice recipient.

### STATEMENT OF NO PROPOSAL

If you will not be bidding on this product/service, please help us by completing and returning only this page to:

City of Naples, Purchasing Division City Hall, 735 8<sup>th</sup> Street South Naples, FL 34102 Fax 239-213-7105

| Proposal #                         | and Description:   |               |
|------------------------------------|--|---------------|
| We, the under reason(s):           | rsigned, decline to proposal on the above project for t  | the following |
| deadline Our Cor Our cur services. | mpany does not offer this product or service.<br>rrent work schedule will not permit us to perform | -             |
| (Please 6                          | explain below).  |               |
|                                    |  | •             |
|                                    | ase specify below)   |               |
| Company Nam                        | e  |               |
| РН                                 | Email  | _             |
| Name and Title                     | e of individual completing this form:  |               |
| (Printed Name)                     | (Title)  | -             |
| (Signature)                        | (Date)   | -             |

### **REFERENCES**

### THIS SHEET MUST BE COMPLETED AND RETURNED WITH PROPOSAL

PROVIDE AT LEAST THREE NON-CITY REFERENCES FOR WHOM YOUR COMPANY HAS PROVIDED <u>SAME OR SIMILAR SERVICES</u> WITHIN THE LAST 2 YEARS.

| COMPANY NAME:           |
|-------------------------|
| ADDRESS:                |
| TELEPHONE:              |
| CONTACT PERSON:         |
| CONTACT E-MAIL ADDRESS: |
| COMPANY NAME:           |
| ADDRESS:                |
| TELEPHONE:              |
| CONTACT PERSON:         |
| CONTACT E-MAIL ADDRESS: |
| COMPANY NAME:           |
| ADDRESS:                |
| TELEPHONE:              |
| CONTACT PERSON:         |
| CONTACT E-MAIL ADDRESS: |
| Submitting Vendor Name: |

## PROFESSIONAL SERVICES SPECIAL CONDITIONS

### A. TERMS OF CONTRACT

The resulting contract will commence on award and be in effect until completion of the project. It is the intent of the City, subject to the recommendations of the selected consultant, to issue a "Notice to Proceed" to the selected firm within 10-calendar days from City Council approval of an Agreement.

### B. PROHIBITION OF CONTACT

Under no circumstances should any prospective organization or individual, or anyone acting for or on behalf of a prospective organization or individual, seek to influence or gain the support of any member of the City Council, public official or City staff favorable to the interest of any prospective organization or individual. Likewise, contact with City Council, any public official or city staff against the interests of other prospective organization (s) and or individual(s) is prohibited. Any such activities will result in the exclusion of the prospective organization or individual from consideration by the City.

### C. REFERENCES

Bidder must submit a minimum of three references on the form provided

### D. STATEMENT OF NO BID

If you will not be bidding on this producer/service, please help us by completing and returning the Statement of No Bid.

### E. BID FORMAT

The contract, if awarded, will be awarded on the RFP submittal requirements. To create a fair evaluation of proposals, all proposals must contain all elements in the RFP SUBMITTAL REQUIREMENTS. The evaluation criteria will be based upon six (6) categories totaling up to 100 points. Upon review of the RFP, the committee MAY schedule presentations. Proof of insurance from the successful proposer is required at the time of issuance and award of a contract.

### F. QUESTIONS

Questions regarding this proposer packet must be received in writing in the Purchasing Division, NO LATER THAN TEN CALENDAR DAYS PRIOR TO THE PROPOSAL CLOSING DATE TO ENSURE AN ANSWER IS PROVIDED PRIOR TO CLOSING.

Direct all questions to: Gerald "Jed" Secory, MBA / CPPO / CPM

Purchasing and Contracts Manager City of Naples, Purchasing Division 735 8<sup>th</sup> Street South Naples, Florida 34102

PH: (239) 213-7102 FX: (239) 213-7105

Jsecory@naplesgov.com

### SUBMISSION CHECKLIST

Proposers should check off each of the following items as completed and submit with proposal response:

| CHECKLIST ELEMENTS  | INCLUDED |
|---|----------|
| Submit one (1) original signature and five (5) copies of your original proposal / document AND a Windows© compatible PDF of the original document on a CD or Flash / Thumb Drive that is clearly labeled.   |          |
| Include any required drawings; descriptive literature; qualifications; schedules; product compliance / exceptions; alternatives; questionnaire; references, forms, tabs, pricing/cost; and any information required of the proposer identified in the text of the solicitation including information for proposal evaluation. |          |
| <ul> <li>Include any Professional Licenses that qualify the firm for<br/>this solicitation as well as applicable bond documents, if<br/>required. Note if you are not a single prime contractor. List<br/>all subcontractors to be used for our project in your<br/>bid/proposal and their professional licenses.</li> </ul>  |          |
| <ul> <li>Mandatory FORMS from this document to be included are:<br/><u>Cover Sheet</u>, <u>References Sheet</u>, <u>Submission Checklist Sheet</u>,<br/>and IRS <u>W-9</u> (Dec 2014).</li> </ul>   |          |
| Have an authorized individual sign the appropriate pages including the <u>Cover Sheet</u> with bid addenda initialed.   |          |
| Proposal document needs to be received by the OPENING DATE & TIME indicated on the Cover Sheet. The mailing envelope must be addressed to:     City of Naples     Purchasing Division     735 8th Street South     Naples, Florida 34102  |          |
| The mailing envelope should be sealed and marked with:  Number: 18-007  |          |
| Title: Naples Visioning Plan  |          |
| Opening Date: 4/10/2018   |          |

ALL COURIER DELIVERED SOLICITATIONS MUST HAVE THE SOLICITATION NUMBER AND TITLE ON THE OUTSIDE OF THE COURIER PACKET.

| Submitting Vendor Name: |  |  |
|-------------------------|--|--|
|                         |  |  |

At the discretion of the Purchasing Manager, bids or proposals with minor irregularities may be accepted and allowed to be corrected when in the best interest of the City.

#### W-9 FORM MUST BE COMPLETED AND RETURNED WITH BID

### Fillable Form can also be downloaded at

https://www.irs.gov/pub/irs-pdf/fw9.pdf

Form W-9
(Rev. December 2014)
Department of the Treasury

# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

|   | 3.4.1.20 00.1.100   |                           |                                |       |   |         |        |                |                |         |
|---|---|---------------------------|--------------------------------|-------|---|---------|--------|----------------|----------------|---------|
| L   | I Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.   |                           |                                |       |   |         |        |                |                |         |
|   | 2 Business name/disregarded entity name, if different from above  |                           |                                |       |   |         |        |                |                |         |
| 0   | 3 Check appropriate box for federal tax classification; check only one of the following seven boxes:  Individual/sole proprietor or C Corporation S Corporation Partnership Trust/estate  single-member LLC  Limited liability appropriate for the following seven boxes:   |                           |                                |       | 4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) |         |        |                |                |         |
| single-member LLC  Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership)  Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner.  Other (see instructions)   |   |                           |                                |       | Exemption from FATCA reporting code (if any)  |         |        |                |                |         |
| F E   | ☐ Other (see instructions) ▶  |                           |                                | - 1   | (Applies to accounts maintained outside the U.S.)   |         |        |                |                |         |
| becific   | Address (number, street, and apt. or suite no.)   | Requeste                  | er's nan                       | ne an | d addr  | ess (op | tional |                |                |         |
| See S   | City, state, and ZIP code   |                           |                                |       |   |         |        |                |                |         |
|   | List account number(s) here (optional)  |                           |                                |       |   |         |        |                |                |         |
| Part  | (1114)  |                           |                                |       |   |         |        |                |                |         |
| Enter yo  | ur TIN in the appropriate box. The TIN provided must match the name given on line 1 to avo  | oid                       | Social                         | secui | ecurity number  |         |        |                |                |         |
| backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i> |   |                           |                                |       | -   |         | -[     |                |                |         |
| TIN on p  |   |                           | r                              |       |   |         |        |                |                |         |
| Note. If  | the account is in more than one name, see the instructions for line 1 and the chart on page   | 4 for L                   | Employer identification number |       |   |         |        |                |                |         |
| guidelin  | es on whose number to enter.  |                           |                                | -[    |   |         |        |                |                |         |
| Part I  | Certification   |                           |                                |       |   |         |        |                |                |         |
| Under p   | enalties of perjury, I certify that:  |                           |                                |       |   |         |        |                |                |         |
| 1. The r  | umber shown on this form is my correct taxpayer identification number (or I am waiting for  | a numbe                   | to be                          | issu  | ed to   | me): a  | nd     |                |                |         |
| 2. I am<br>Servi  | not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) se (IRS) that I am subject to backup withholding as a result of a failure to report all interest carger subject to backup withholding; and   | I have n                  | nt hee                         | n not | ified h   | w the   | Inter  | nal Re<br>d me | venu<br>that I | e<br>am |
| 3. I am   | U.S. citizen or other U.S. person (defined below); and  |                           |                                |       |   |         |        |                |                |         |
| 4. The F  | ATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting   | is corre                  | ct.                            |       |   |         |        |                |                |         |
| Certification because interest penerally  | tion instructions. You must cross out item 2 above if you have been notified by the IRS that you have failed to report all interest and dividends on your tax return. For real estate transational, acquisition or abandonment of secured property, cancellation of debt, contributions to payments other than interest and dividends, you are not required to sign the certification, in son page 3. | at you are<br>ctions, ite | e curre<br>em 2 d              | oes i | not ap  | ply. F  | or mo  | rtgag          | e<br>and       | -       |
| Sign<br>Here  | Signature of U.S. person ▶ Dat  | e <b>▶</b>                |                                |       |   |         |        |                |                |         |

### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/fw9.

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.

By signing the filled-out form, you:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),  $\,$
- 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- 4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.

Form **W-9** (Rev. 12-2014)

### City of Naples FL **REQUEST FOR PROPOSAL**

### **Naples Visioning Plan**

RFP No. 18-007

**Under Consultants Competitive Negotiation Act; Chapter 287, Florida Statutes** 

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FIRM RANKING AND NEGOTIATION

# City of Naples, Florida REQUEST FOR PROPOSAL

Community Vision Plan RFP No. 18-007

### INTRODUCTION

The City of Naples is seeking to secure the services of an experienced and qualified facilitator to provide services to gather public input that the City will use in the development or updating of a community vision plan.

The facilitator will review existing planning documents listed below, including past vision documents. The facilitator will obtain community input through both public meetings and on-line or mail surveys to gather community input to help the City determine if the existing vision document should be updated or replaced. The facilitator will work with the Planning Advisory Board to outline the timing, topics and questions for the meetings and survey.

### REFERENCE AND RELATED DOCUMENTATIONS

The following documents, studies, reports, and mapping data are provided as background for this request for professional services. Review of these materials will be required. Interested firms should consider reviewing:

- The City of Naples Comprehensive Plan
- Current budget
- Five Year Capital Improvements Plan
- 2007 Vision and Vision Work Plan
- Vision 2005 Report
- Mobility and Transportation Plans including the Pedestrian and Bicycle Master Plan
- The Naples Redevelopment Plan
- The Duany Plater Zyberk Master Plan for Fifth Avenue South and subsequent updates
- Parks Master Planning documents and recommendations Other relevant documents

### CITY OF NAPLES PROFILE

The City of Naples is located in Collier County in southwest Florida and was incorporated on December 1, 1923. The City is approximately fourteen square miles in area, with a year-round population of approximately 19,000, increasing to over 33,000 during the winter months. The Collier County population is 321,000 with an increase to 387,000 during the winter months. Naples is a full-service City (police, fire/rescue, water, sewer, solid waste, recycling, parks and recreation, streets and stormwater) operated under the Council-Manager form of government. The City employs approximately 450 people.

The City of Naples is considered one of the nation's premier communities offering residents and visitors a wide array of outstanding cultural and recreational activities. Nestled on the Gulf of Mexico with a sub-tropical climate, and many tree-lined streets, there are ample opportunities for shopping, dining, and recreation. The crime rate is low and quality health care services are available.

The City of Naples includes many distinct neighborhoods and areas, many of which are represented by a home or property owner's association. The lead representatives of the various associations meet regularly with the Naples City Manager to provide input on potential policy recommendations and proposed capital projects.

The City of Naples also includes many diverse commercial areas including the well-known Fifth Avenue South and 3<sup>rd</sup> Street downtown business districts. The Fifth Avenue South Business Improvement District represents property owners and merchants in that area, and the 3<sup>rd</sup> Street and 13<sup>th</sup> Avenue South Merchants' Associations represent business owners there.

The population of the metropolitan area has increased 28% between 2000 and 2010. Housing and commercial services have expanded beyond the borders of the City into the adjacent unincorporated areas of Collier County, and while these unincorporated areas are also referred to as "Naples", many County residents may not understand that they do not reside within the City. City residents are well aware of the distinction.

### **SCOPE OF SERVICES**

In October 1996, the City Council adopted a 10-year planning model (VISION 2005) which established the framework for the Comprehensive Plan and identified strategies to guide Naples into the 21st century. On June 13, 2007 the City adopted a vision statement titled "Preserving Naples: A vision plan to keep the best of the past while building a better community for the future." That document and a Vision Work Plan were incorporated into the Comprehensive Plan and the goals identified in the Vision are utilized in the development of the City's annual budget (operating and capital). It is the goal of this visioning process to use the revised and updated vision document in the same manner.

The City is looking for an experienced facilitator to oversee and conduct the public input process, helping to identify issues, draft questions to solicit input and conduct the surveying process. The facilitator should be technologically proficient and able to effectively solicit input in person, by mail and through the internet.

This process is expected to include a **qualitative phase** identifying key issues in the community through a public input process through meetings, focus groups

and assessing the current Vision document. This would result in a survey to be conducted in a **quantitative phase** where the opinions of the community would be gathered and prioritized in response to the key issues identified in the qualitative phase. Following the quantitative phase community meetings will be held to confirm the priorities. The results will be presented to the Planning Advisory Board to be used by the Board in determining if the Vision will be updated or replaced. It is critical to the community that the qualitative phase and follow-up phases be conducted during season which is generally considered to be from November to April of the following year.

The candidates may recommend a proposed process differing from the above for consideration by the Planning Advisory Board. However, for this proposal the selection committee will be looking for submittals that closely resemble this process.

The firm shall include in their proposal a detailed scope of services which shall include at least the following deliverables:

- Conduct an initial meeting with the Planning Advisory Board to discuss timing for public input meetings, surveys and results
- Information gathering meetings with City Council, City Manager and selected Staff.
- Work with the Planning Advisory Board to identify common vision themes and potential vision themes.
- Qualitative Phase: Coordinate and facilitate advertised public meetings and/or focus groups to obtain input, from City residents, property owners and business owners that will identify key issues. Written report to the Planning Advisory Board.
- Quantitative Phase: Conduct web-based or mail surveys and opinion polls to measure, rank and prioritize the community response to the key issues.
   Segment results where appropriate. Presentation and written report to the Planning Advisory Board.
- Post Qualitative Phase: Conduct Public meetings to confirm priorities
- Present finalized reports to the Planning Advisory Board.

### **SOLICITATION SCHEDULE**

Listed below are the important dates and times related to this solicitation. The Purchasing Division may find it necessary to change any of these dates or times. All dates are subject to change.

Action
RFP Issued
Non-mandatory Preproposal Conference
Proposals Opening
Evaluation Committee Meeting
Action
Completion Date
March 14, 2018
March 26, 2018
April 10, 2018
April 16, 2018

#### SELECTION CRITERIA

The evaluation of the Visioning Plan service proposals will be made on a predetermined basis as follows:

| Criteria                           | <b>Maximum Points</b> |
|------------------------------------|-----------------------|
| Understanding of The Project       | 20                    |
| Team/Firm Experience               | 25                    |
| Project Approach                   | 20                    |
| Proposed Milestone Schedule        | 15                    |
| Certified Minority Business Entity | 5                     |
| Cost                               | 15                    |

### **EVALUATION COMMITTEE**

The Evaluation Committee will be comprised of members approved by the City Manager. The committee will submit a recommendation for award to the Planning Advisory Board for a recommendation and to City Council for final determination. During the evaluation process, the Committee may, at its discretion, request the top firm(s) to make oral presentations. Such presentations will provide firms with an opportunity to answer any questions the Committee may have on a firm's proposal. Not all firms may be asked to make such oral presentations. Oral presentations will be used to enhance and or clarify the technical expertise portion of the evaluation.

The City of Naples reserves the right to retain all proposals submitted and to use any ideas in a proposal regardless of whether that proposal is selected. Submission of a proposal indicates acceptance by the firm of the conditions contained in this request for proposals, unless clearly and specifically noted in the proposal submitted and confirmed in the contract between the City of Naples and the firm selected.

### SUBMITTAL REQUIREMENTS

Qualified firms interested in providing the Visioning Plan services described are invited to submit details regarding their firm's (or team's) qualifications as related to the projects outlined in this RFP. **Proposals should be concise and clear.** 

Under a separate forward section, complete and include the Cover Sheet to your proposal. Do not forget to have an authorized individual sign in the appropriate block and the forms requested in the Check List not otherwise placed. Also include:

- Cover Letter Maximum two pages outlining why the City should select your firm/team. Identify who will be the point of contact including their email address. Identify the Project Manager and in which office they are located.
- Items for Baseline Eligibility Mandatory Form information including Cover Sheet, Submission Check List, W-9, general references, and any applicable licenses / certifications.

The proposer may provide additional information however, it shall be placed at the end of the proposer's submittal in a section separated from the remainder of the proposal.

Please provide the following in your qualifications within the TAB format below.

### TAB 1 - Understanding of The Project (maximum 2 pages)

- Demonstrate your understanding of the Visioning project.
- Identify opportunities or challenges.
- What value added services can your firm bring to this project.

### TAB 2 - Team/Firm Experience

- Demonstrate experience and qualifications of the lead firm on related projects, as well as sub-firms on the project team.
   Experience should detail relevant experience in facilitation projects for similar communities.
- Identify key individuals involved on this project and their experience and professional discipline, via resumes (Note - 2 Page Max for each resume). List for each team member the amount or percentage of time devoted to this project.
- Include the size of the firm, the size of the firm's staff, the location of the office from which the work on this engagement is to be performed.
- Provide references and links to the results of similar projects in other communities.

### TAB 3 - Project Approach (maximum 2 pages)

- Describe your firm's unique and innovative approach to achieve the goals outlined in this solicitation.
- Provide your firm's approach to managing and conducting the public information and input process including both public meetings and internet based surveying and opinion polls.
- If the firm will be subcontracting any portion of the process to another individual or firm, the proposal must include a list of all subcontractors to be used.

### TAB 4 - Proposed Milestone Schedule

 Provide and illustrate the total project time to complete this project beginning the day the Notice to Proceed and include details of a proposed schedule.

### **TAB 5 - Certified Minority Business Entity**

 Provide certification if the firm is a Certified Minority Business Enterprise, if any.

### TAB 6 – Cost

- The total maximum "not to exceed" cost is to be representative
  of the scope of work defined within the schedule recommended
  and proposed by consulting firm.
- Any additional tasks listed outside of the maximum limit will be considered in cost and hours. Please provide cost information for additional tasks that me be optional or considered for inclusion or deletion.
- Provide a table of hourly costs for certain tasks for each individual involved

### FIRM RANKING AND NEGOTIATION

Based on the results of the process, the Evaluation Committee will prepare a prioritized ranking of firms, and may request an interview with any, all, or none. City staff will negotiate a final scope and fee and the guaranteed maximum price for the project with the top-ranked firm. The final contract will then be forwarded to the Planning Advisory Board for a recommendation and City Council for award.

###