



# CITY OF NAPLES

Purchasing Division

Opening Date 1/20/2021 - FOR INFORMATION PURPOSE ONLY

Bid Tabulation ITB 21-020 Purchase of Axis Camera Equipment

VENDOR		AXIS P3807-PVE Network Camera	AXIS P3717-PLE Network Camera	AXIS Q6075-E PTZ Network Camera	AXIS T94N01D Pendant Kit	AXIS T8154 60W SFP Midspan	AXIS T91B67 Pole Mount	AXIS T94A01D Pendant Kit	AXIS T91A64 Corner Bracket	AXIS T91D61 Wall Mount 1.5" NPS	AXIS T91H61 WALL MOUNT	AXIS T91D62 Telescopic Parapet Mount	Total	
Quantity Each →→→		17	12	5	13	10	9	7	4	4	1	1		
1	<b>Halifax Security Inc. dba N. American Video</b>	Unit Price	\$964.00	\$964.00	\$2,215.00	\$64.00	\$143.00	\$69.00	\$35.50	\$57.25	\$61.00	\$250.50	\$127.00	<b>\$43,013.00</b>
		Total Price	\$16,388.00	\$11,568.00	\$11,075.00	\$832.00	\$1,430.00	\$621.00	\$248.50	\$229.00	\$244.00	\$250.50	\$127.00	
2	<b>Integrated Fire and Security Solutions</b>	Unit Price	\$990.69	\$981.42	\$2,241.81	\$70.37	\$169.04	\$75.11	\$42.54	\$62.46	\$66.41	\$138.37	\$295.54	<b>\$44,356.19</b>
		Total Price	\$16,841.73	\$11,777.04	\$11,209.05	\$914.81	\$1,690.40	\$675.99	\$297.78	\$249.84	\$265.64	\$138.37	\$295.54	
3	<b>Hypertec USA, Inc. (Hypertec Direct)</b>	Unit Price	\$1,041.57	\$1,006.15	\$2,311.79	\$53.20	\$151.40	\$73.62	\$37.98	\$61.26	\$65.06	\$76.67	\$264.06	<b>\$45,319.49</b>
		Total Price	\$17,706.69	\$12,073.80	\$11,558.95	\$691.60	\$1,514.00	\$662.58	\$265.86	\$245.04	\$260.24	\$76.67	\$264.06	
4	<b>AVI-SPL LLC</b>	Unit Price	\$1,029.71	\$1,029.69	\$2,365.46	\$67.94	\$151.89	\$72.51	\$37.40	\$60.30	\$64.12	\$133.57	\$266.39	<b>\$45,902.80</b>
		Total Price	\$17,505.07	\$12,356.28	\$11,827.30	\$883.22	\$1,518.90	\$652.59	\$261.80	\$241.20	\$256.48	\$133.57	\$266.39	
5	<b>Howard Technology Solutions</b>	Unit Price	\$1,026.00	\$1,026.00	\$2,356.00	\$68.00	\$152.00	\$73.00	\$76.00	\$60.00	\$64.00	\$134.00	\$265.00	<b>\$46,022.00</b>
		Total Price	\$17,442.00	\$12,312.00	\$11,780.00	\$884.00	\$1,520.00	\$657.00	\$532.00	\$240.00	\$256.00	\$134.00	\$265.00	
6	<b>Vetted Security Solutions</b>	Unit Price	\$1,132.48	\$1,132.48	\$2,601.61	\$74.71	\$167.06	\$79.75	\$41.14	\$66.32	\$70.52	\$146.91	\$292.99	<b>\$50,484.79</b>
		Total Price	\$19,252.16	\$13,589.76	\$13,008.05	\$971.23	\$1,670.60	\$717.75	\$287.98	\$265.28	\$282.08	\$146.91	\$292.99	
7	<b>CDW Government LLC</b>	Unit Price	\$1,179.00	\$1,190.17	\$2,680.00	\$81.42	\$191.64	\$91.48	\$46.43	\$72.90	\$77.52	\$161.50	\$335.50	<b>\$52,946.91</b>
		Total Price	\$20,043.00	\$14,282.04	\$13,400.00	\$1,058.46	\$1,916.40	\$823.32	\$325.01	\$291.60	\$310.08	\$161.50	\$335.50	
8	<b>SHI International Corp.</b>	Unit Price	\$1,211.96	\$1,211.96	\$2,784.18	\$79.98	\$178.82	\$85.36	\$44.05	\$70.98	\$75.50	\$157.24	\$298.65	<b>\$54,014.08</b>
		Total Price	\$20,603.32	\$14,543.52	\$13,920.90	\$1,039.74	\$1,788.20	\$768.24	\$308.35	\$283.92	\$302.00	\$157.24	\$298.65	
9	<b>A&amp;L Data Wiring, LLC</b>	Unit Price	\$1,782.37	\$1,727.48	\$4,125.66	\$134.87	\$302.48	\$144.61	\$74.90	\$122.45	\$130.20	\$297.50	\$593.30	<b>\$80,163.65</b>
		Total Price	\$30,300.29	\$20,729.76	\$20,628.30	\$1,753.31	\$3,024.80	\$1,301.49	\$524.30	\$489.80	\$520.80	\$297.50	\$593.30	

PAYMENT OPTIONS	Does your company accept credit cards	Is there a discount for a credit card payment?	Is there an additional charge for credit card payment?	Discount for early payment?	Prompt payment terms: _____ % _____ Days; Net 30 Days
1 Halifax Security Inc.	Yes	No	Yes 3%	No	Net 30 days only
2 Integrated Fire & Security Sol	Yes	No	Yes 3%	No	Not indicated
3 Hypertec USA, Inc.	Yes	No	Yes 3%	No	Net 30 days only
4 AVI-SPL LLC	Yes	No	No	No	No
5 Howard Tech. Solutions	Yes	No	Yes 3%	No	Not indicated
6 Vetted Security Solutions	Yes	NO	Yes 2.99%	No	n/a
7 CDW Government LLC	Yes	No	No	No	0% 30 days
8 SHI International Corp.	Yes	No	Yes 2.5%	No	Net 30 days
9 A&L Data Wiring, LLC	Yes	No	No	1% if paid within 29 days	1% / 20 days / net 30

