



CITY OF NAPLES
Purchasing Division

Opening Date 08/29/2023 - FOR INFORMATION PURPOSE ONLY
Bid Tabulation 23-035 - Annual Exotic Maintenance - ITB

VENDORS		EarthBalance Corporation (OPTION 1)		Earth Tech Environmental LLC (OPTION 1)		EarthBalance Corporation (OPTION 2)		Earth Tech Environmental LLC (OPTION 2)	
SITE	INTERVAL	COST PER VISIT	TOTAL	COST PER VISIT	TOTAL	COST PER VISIT	TOTAL	COST PER VISIT	TOTAL
Baker Park - Option 1									
Exotic Maintenance	Quarterly	\$4,468.75	\$53,625.00	\$6,000.00	\$24,000.00				
Pond / Rain Garden Maintenance	Quarterly	\$4,468.75	\$53,625.00	\$6,000.00	\$24,000.00				
Baker Park - Option 2									
Exotic Maintenance	Biannual					\$8,937.50	\$53,625.00	\$13,000.00	\$26,000.00
Pond / Rain Garden Maintenance	Biannual					\$8,937.50	\$53,625.00	\$13,000.00	\$26,000.00
The Landings	Annual	\$4,750.00	\$14,250.00	\$500.00	\$500.00	\$4,750.00	\$14,250.00	\$500.00	\$500.00
Anthony Park	Annual	\$3,450.00	\$10,350.00	\$3,250.00	\$3,250.00	\$3,450.00	\$10,350.00	\$3,250.00	\$3,250.00
Lowdermilk Park	Annual	\$5,950.00	\$17,850.00	\$3,750.00	\$3,750.00	\$5,950.00	\$17,850.00	\$3,750.00	\$3,750.00
33rd Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
32nd Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
21st Avenue South beach walk	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
19th Avenue South beach walk	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
18th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
17th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
16th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
15th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
14th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
13th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
Broad Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
11th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
10th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
9th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
8th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
7th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
6th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
5th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
4th Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
3rd Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
2nd Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
1st Avenue South beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
Central Avenue beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
1st Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
2nd Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
3rd Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
4th Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
6th Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
North Lake Drive beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
7th Avenue North beach end	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
Via Miramar	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
Veladado Way	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
Horizon Way	Annual	\$553.00	\$1,659.00	\$75.00	\$75.00	\$553.00	\$1,659.00	\$75.00	\$75.00
GRAND TOTAL:		\$204,447.00		\$57,975.00		\$204,447.00		\$61,975.00	
ALTERNATE COMPONENT HOURLY RATE This City is also asking for an hourly rate for services outside standard maintenance services.		HOURLY RATE PER MAN HOUR	\$82.50	\$75.00		\$82.50		\$75.00	
Payment Options		YES/NO		YES/NO		YES/NO		YES/NO	
Does your company accept credit card payment?		YES		YES		YES		YES	
Is there a discount for a credit card payment?		NO		NO		NO		NO	
Is there an additional charge for credit card payment?		YES		YES - 3.8 %		YES		YES - 3.8 %	
Discount for early payment?		NO		NO		NO		NO	
Prompt payment terms: % Days; Net 30		NO		YES - 100% Net 30		NO		YES - 100% Net 30	

DISCLAIMER: THIS BID TABULATION INDICATES ONLY THE BIDS AS RECEIVED. ALL BIDS ARE SUBJECT TO VERIFICATION FOR ACCURACY, AND FOR SPECIFICATION AND CONTRACT COMPLIANCE. NO CONCLUSIONS ABOUT CONTRACT AWARDS SHOULD BE DRAWN FROM THESE PRELIMINARY TABULATION